



# THE SHAPE OF THINGS TO COME

BCSC CONFERENCE & EXHIBITION 2010  
BRIDGEWATER HALL AND MANCHESTER CENTRAL 01-03 NOVEMBER



## Conference Programme

### Day One: Mon 1 Nov

09.00 - 16.00



**Golf competition**  
To be held at **Stockport Golf Club**

*Sponsored by:*

**Davis Langdon** 

10.00 - 16.00

### Study tours

Delegates may register for either of the following:

#### Study Tour 1 MediaCityUK



#### Study Tour 2 Manchester Airport



An opportunity to visit BCSC Out-of-Town Gold Award 2010 Winner - Manchester Airport's retail and security redevelopment. This tour will explore the innovative design combination of a new retail and catering offer that has successfully grown sales, tenant mix, maximised turnover and contributed to high levels of customer satisfaction.

14.00 - 21.00

**Exhibition and registration open**  
Manchester Central

*Delegate bags sponsored by:*

**The co-operative food**  
property

18.00 - 20.00

**Opening Show Party and Exhibition**  
Manchester Central



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## Day Two: Tue 2 Nov

08.00 - 19.00

**Registration open**  
Manchester Central

07.30 - 09.00

**Insider Breakfast Seminar - 'People in Retail'**  
Bridgewater Hall

09.00 - 13.10

**Conference Sessions**  
Bridgewater Hall

09.00

**Opening and Welcome from Conference Facilitator**

**John Richards**



09.10

**Simon Hayes**  
Chief UK Economist,  
Barclays Capital



09.50

**Panel session, retailer/developer**  
*Are owners and occupiers friends or foes?*

**Mike Shearwood**  
CEO,  
Aurora



**Phil Wrigley**  
Chairman,  
Majestic



**Mark Dransfield**  
Managing Director,  
Dransfield Properties



**Terry Hartwell**  
Group Property Director,  
WM Morrison Supermarkets Plc



10.45 - 11.30

**Refreshments served in the exhibition**  
Manchester Central

11.30

**Public sector session**  
Bridgewater Hall  
*Capital concern - Bridging the gap*

*Chaired by*  
**Alistair Parker**  
Partner, Development & Planning Group,  
Cushman & Wakefield

**Sir Richard Leese CBE**  
Leader of the Council,  
Manchester City Council



**Ray Morgan OBE**  
Chief Executive,  
Woking Borough Council



**Sir Michael Lyons**  
Chairman,  
English Cities Fund



**Dame Judith Mayhew Jonas DBE**  
Chairman,  
New West End Company



13.00

**Close**



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13.00 - 19.00

**Lunch and afternoon networking in the exhibition**  
Manchester Central

14.30 - 16.00

**Concurrent Seminars**  
Bridgewater Hall

*Open your eyes to a low carbon future*  
*Retail property leading the way*

*Chaired by*  
**Martyn Chase**  
European Retail Sector Head, DTZ &  
Non-Executive Chairman, Stanhope Regeneration



**Angus McIntosh**  
Partner & Head of Research,  
King Sturge LLP



**Richard Akers**  
Managing Director Retail,  
Land Securities Group plc



*Captivating the 'wired' consumer*  
*The rising challenge for the retail property industry*

*Chaired by*  
**Karl Kalcher**  
Managing Director,  
MindFolio



**Kate Ancketill**  
Managing Director,  
GDR



**Simon Russell**  
Head of Multi-Channel,  
John Lewis Partnership



**Mike Riddell**  
Managing Director,  
Insite Asset Management



18.00 - 19.00

**The Parkway Happy Hour in the Exhibition**  
Manchester Central

*Sponsored by:*



19.00

**Exhibition closes**



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## Day Three: Wed 3 Nov

- 09.00 - 15.00      **Registration open**  
Manchester Central
- 09.00 - 10.00      **Tea and coffee served in the exhibition**  
Manchester Central
- 10.30                **Conference sessions**  
Bridgewater Hall
- Developments of the World seminar*
- Chaired by*  
**Andrew Ogg**  
Managing Director,  
Leslie Jones
- Paul Sargent**  
Managing Director,  
Multi Development UK Ltd
- Phil McArthur**  
Senior Vice President, India,  
Ivanhoe Cambridge
- Rick Poulos AIA**  
Partner and Executive Vice President,  
Jerde Partnership
- 12.00                **Conference close**
- 12.30 - 15.00      **Lunch and afternoon networking in the exhibition**  
Manchester Central
- 15.00                **Exhibition closes and event finishes**



*The organisers reserve the right to make any changes to the programme, speakers and timings that may be necessary due to circumstances beyond their control.*