



**BCSC** SHAPING RETAIL PROPERTY

**BCSC/CEM Shopping Centre Management Conference**  
**Monday 1 March – Wednesday 3 March 2010**

**“Shopfitters, large and small, are  
being asked to prove their worth”**

**Robert Hudson – Director/Chief Executive**  
**National Association of Shopfitters**



"The Voice of Shopfitting and Interior  
Contracting



## NAS formed 1919

Show the “world the difference”  
between shopfitters and the  
construction industry in general



"The Voice of Shopfitting and Interior  
Contracting



# Recruitment & Training

“with a view to stimulating the study and improvement of design in shopfronts and shop interiors, a prize of £3.3s.0d be awarded to the best design by students at Northern Polytechnic Institute”

NAS Executive Committee 1926





# Where are we today?



Shopfitting Independent Training Forum

Launched February 2007

"The Voice of Shopfitting and Interior Contracting"





“Industry specific training to protect all stakeholders”



"The Voice of Shopfitting and Interior Contracting"



“Developing, planning and co-ordinating  
training for the shopfitting”



"The Voice of Shopfitting and Interior  
Contracting



“To improve the performance of the shopfitting  
and the wider industry through life long  
learning capability”



"The Voice of Shopfitting and Interior  
Contracting



Working in partnership with our major stakeholders to deliver a safe, professional and fully qualified workforce



"The Voice of Shopfitting and Interior Contracting



## “Site Safety Plus” for Shopfitters & Interior Contractors

- “Designed to give senior managers & employees the skill set they need”
- Our courses will ensure everyone will benefit from the best possible training.



"The Voice of Shopfitting and Interior Contracting"



# “Two Day Site Safety Plus for the Structural Elements of Shopfitting and Interior Contracting”



"The Voice of Shopfitting and Interior Contracting"

# Asda tells suppliers to focus on safety

Supermarket insists that fit-out managers take trade-specific ConstructionSkills health and safety course

By Rhiannon Hoyle

Hundreds of contractors will be forced to undertake a new ConstructionSkills health and safety course after Asda announced it will only work with fit-out firms which have completed the training.

The firm has met with nine of its main contractors, which include HBG, Bowmer & Kirkland and ISG, to insist they and their subcontractors comply

**“We are not prepared to work with suppliers unless they can show they have received training”**

CLIVE JOHNSON, ASDA

with its new policy.

This decision comes at a time of heightened growth in the retail construction market, which by 2011 is expected to reach £5.2 billion turnover.

Asda itself is to open about 20 stores over the next year as part of a £400 million expansion programme.

The Wal Mart subsidiary said it was aiming to set a precedent and show that health and safety was of key importance.

Preliminary data released by the Health and Safety Executive last week revealed there were 69 workers killed on UK construction jobs last year.

Asda health and safety manager Clive Johnson said: “We are not prepared to work with suppliers unless they can show that they have received best practice trade-specific training.

“If we say to them that as a minimum requirement they must undergo ConstructionSkills’ site safety for shop fitters and interior contractors, we can rest assured that they too make health and safety a priority.”

The three-day safety course

was developed in association with the National Association of Shopfitters. It is aimed at site managers and supervisors responsible for overseeing site operations.

NAS director Robert Hudson said: “We are delighted

to receive support and high praise from such a well-known retailer.”

ConstructionSkills programme development manager Neil England said he expected other leading retailers to follow suit.

## All clients should force improvement



ANALYSIS

STEPHEN WILLIAMS

I am pleased to see a major client prepared to show leadership to its supply chain in health and safety.

This demonstrates what can be achieved by partnership working - all credit to Asda,

ConstructionSkills and the National Association of Shopfitters.

We know that shop fitting as part of the fit-out stage of a project can be extremely hazardous, as deadlines loom closer and activity often intensifies.

It is essential to have well trained supervisors and site managers in control, and this course will help to fill a

gap in skills in this sector.

CDM2007 places great emphasis on competence and supervision for all parties in construction.

Key to this is the role of those procuring the work and I hope to see more clients taking this sort of initiative.

Stephen Williams is the chief inspector of construction at the Health and Safety Executive



# Accredited Skills Card

## Shopfitting & Interior Contracting Competence Scheme (SICCS)

- [www.shopfitters.org/siccs](http://www.shopfitters.org/siccs)
- Processed, accredited & branded by  
ConstructionSkills  
0844 847 4409



"The Voice of Shopfitting and Interior Contracting





# Accredited Skills Card

- Scheme owned and Managed by the NAS
- Four different card levels
- Apprentice (4 year card)
  - Experienced Operative (5 year card)
  - Supervisor Manager (5 year card)
  - Director (5 year card)



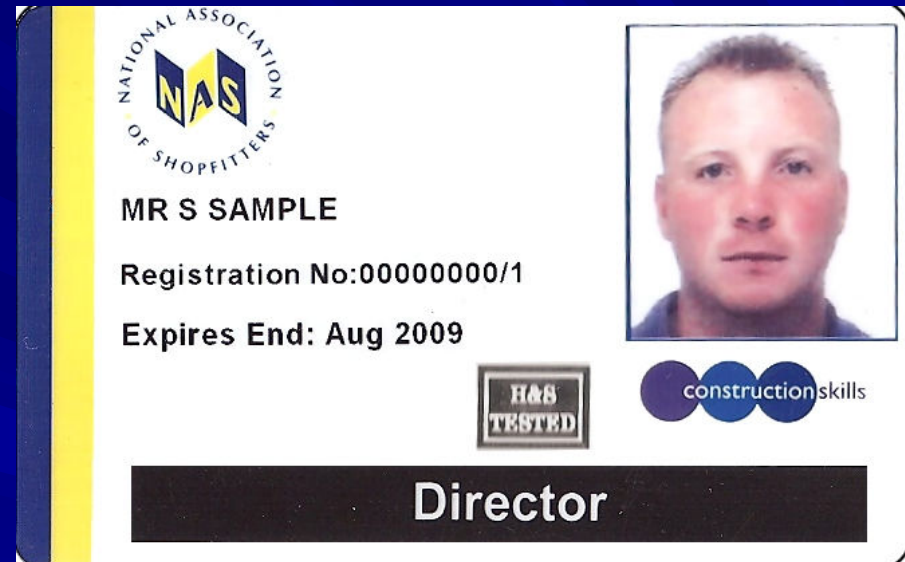
"The Voice of Shopfitting and Interior Contracting





# Benefits of Accredited Skills Card

- recognised industry skills
- better quality of work
- improved health and safety
- provision of training standards
- a move to a qualified and carded workforce



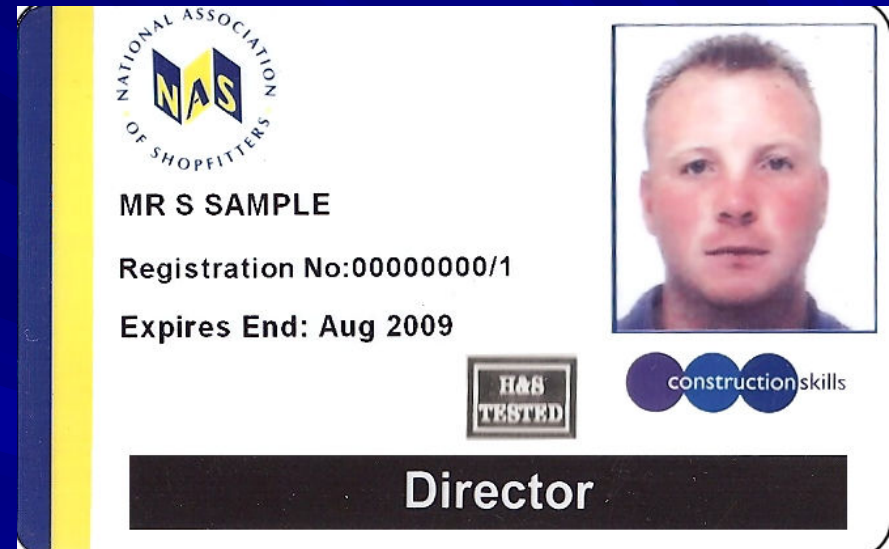
"The Voice of Shopfitting and Interior Contracting





# Why choose S.I.C.C.S. scheme?

- Designed by shopfitters
- Keeping the scheme within shopfitting and interior contracting
- Not a “jack of all trades scheme”
- Not just a “right to work card”
- Cradle to the grave concept



"The Voice of Shopfitting and Interior Contracting





# “Conclusion”

Helping shopfitters to stay **qualified, competent and safe**. A card scheme that allows “Shopping Centre Management” to prove that shopfitters can do their job, and that you can do it safely.



"The Voice of Shopfitting and Interior Contracting





# PAS 82 Shopfitting Management Standard



"The Voice of Shopfitting and Interior  
Contracting



# PAS 82 Shopfitting Management Standard

- “Safety at the heart of procurement.”
- Stage 1 pre-qualification excessive paperwork and significant cost.
- embraces the core guidance on competence (CDM2007)



*Putting you first*

"The Voice of Shopfitting and Interior  
Contracting



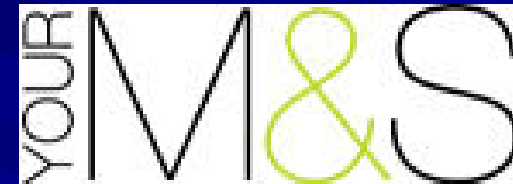
# Shopfitting Safely

“A Safe Pair of Hands ... now & in the future”

- Endorsed by the Health & Safety Executive
- Generic awareness of site issues
- Preparation or refresher
- Achieve better standards



"The Voice of Shopfitting and Interior Contracting



"The Voice of Shopfitting and Interior Contracting



"The Voice of Shopfitting and Interior Contracting