

WHAT DEVELOPMENT

PIPELINE?

DOES IT REALLY MATTER?

THE PANEL

Marcus Kilby – Managing Director – Lunson Mitchenall

Thomas Meager – Director of Property – Primark

Mike McGuinness – Retail Development Director – Hammerson

Shopping Centre Development Pipeline – Where we are now



QUESTION ONE

Our towns and cities are the veins and arteries of our country and our communities, but is it really necessary to have shops in every town?

QUESTION TWO

Do retailers really need more shops?

The BRC say that 1 in 10 shops on the High Street are vacant?

QUESTION THREE

Will the new planning guidelines help or hinder regeneration and is there anything else that Government or Local Authorities can do to help?

QUESTION FOUR

Even if a development gets planning permission, with all the costs it entails for both developer and local authority, what's the point if it is not viable due to the economy?

QUESTION FIVE

**With no new development will retailers
have to change
their format to grow?**